Differentiators for Agents:

- Competitive Commission Rates.
- **No Quotas**, Commitments or Minimums.
- Rapid **Lead Registration** ("deal registration") to protect agents' efforts.
- **Rapid quote** & contract generation (via online portal or your channel manager).
- **Same pricing** & specials as our direct sales staff.
- Cross-Selling Opportunity: Agents profit by selling other vendors' transport or colo services to complement our IP Transit service.
- **Bonuses**: $1,000 agent bonus for certain contracts (at any location); "Extreme BGP" agent bonus: $2,500 to $10,000 @ Fremont 2 Data Center.

Differentiators for Customers:

- **Fast** Quote, Fast Contract, Fast Turn-Up. (*same day to several days – not weeks or months*).
- **Lower Latency**, Fewer Hops. Shorter paths, faster throughput. Self-healing global network with multiple paths for nearly all routes. MTU 1500 to 9000.
- Extremely competitive **pricing**.
- Exceptional 24/7 Service and **support**.
- Founded in 1994, HE.net operates **the world's largest and most-connected network**, with more connections to other IPv4 networks, more connections to other IPv6 networks, and more connections to IXPs than any other network.
- Our multiple **free** service & certification programs give HE.net incredible name recognition.
- **IP Transit** at 98 POPs in 71 cities in 28 countries: 21 US states, 6 Canadian provinces, 21 European countries, 4 Asian nations, and now in South America (Sao Paulo).
- **Colocation** (Fremont, CA): Free Remote Hands; Free Cross Connects; Staffed & access 24/7.