Q2
2021

Triple Revenue Payout!

- 3x on all new revenue sold with a $250 contracted MRR minimum
- Additional 1x on new MRR if they add Advanced Services (ProConnect, Security, SD-WAN)

Terms and Conditions

- Excludes Business One Product Line
- Incentives cannot be used in conjunction with any other incentives or promotions CCI is offering without prior approval from your Channel Manager
- Opportunities must be signed by the customer and accepted by CCI all between 4/1/21 to 6/30/21 to qualify
- Minimum of 36-month term for all incentives
- Applies to net new revenue from new locations and new products for existing CCI customers, and new logo customers (per CCI Rules of Engagement)
- All incentives will be paid only on signature
- Deals over $5000 MRR will require incentive eligibility approval
- Upfront payout for deals larger than $20,000 MRR will be split into 2 payments. 50% upon a clean order processing, and 50% paid on last site installed.
- Deals requiring construction will be subject to review to confirm overall margins and payout may be reduced
- Renewal revenue does not qualify toward net new MRR
- Long Distance Revenue not included in MRR except for OCP buckets
- Chargeback rules apply based on Partner Agreement
- Must use CCI standard pricing or receive prior approval from partner's Channel Manager to qualify
- CCI reserves the right to end incentives at any time

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Partner ONE | Channel Partner Program