Fleet & Mobile App Solutions

Enable your customers with connected fleet management and workforce solutions

Why Sell MetTel Fleet Solutions?

MetTel provides leading IoT and Mobility expertise and sales support resources. This eco-system of scalable options and providers help customers solve multiple business problems for companies with mobile workforces and connected Equipment and Vehicles assets.

Recurring Monthly Commissions

MetTel provides a continuous, hands-free source of revenue. Earn commission on the initial buy and all future purchases.

Opens New Doors

A basic mobility conversation can naturally lead to opportunities such as LTE back up, IoT, Telehealth, Fleet Solutions, SD-WAN, etc.

Distance Yourself from the Pack

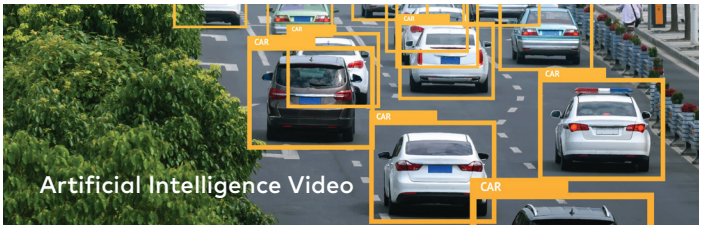
Stand out by delivering more value to your customers and become the trusted advisor for the latest connected workforce digital solutions.

Generate Revenue with Multiple Solutions

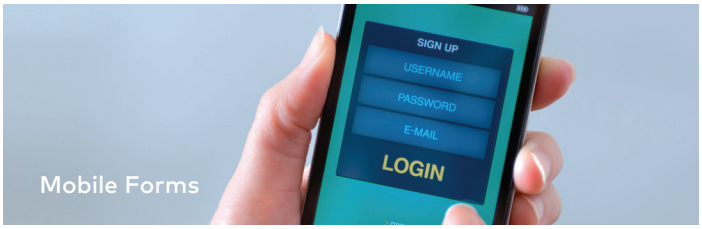
By providing options to your customers of choices enables a higher percentage of wins and revenue for your business.

Become a Trusted Advisor in the Digital Transformation Age

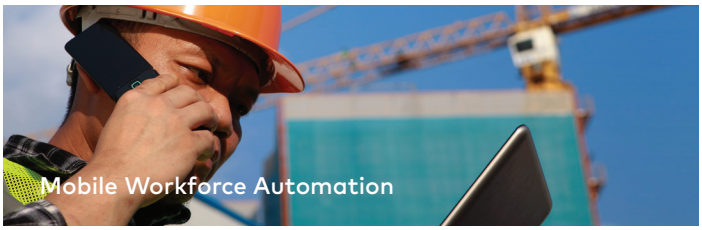
Approach your customer with the most innovative, connected solutions in the market today.



Artificial Intelligence Video



Mobile Forms



Mobile Workforce Automation

Location-Based Services

For more info, contact your MetTel agent or visit mettel.net.

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Why Your Customers Need MetTel Fleet

The Customer Knows Best

MetTel customers demand options when deploying IoT and Mobile solutions which align with their business strategies. So, MetTel's expansive variety of solutions and platforms helps ensure that the customer's needs and expectations always come first.

Managed Service Approach

MetTel solution consultants help customers to identify their business requirements for connected solutions. The IoT and mobility solutions practice provides full life cycle management including consultation, planning, scheduling, deployment and training to staff.

Staying Ahead of the Technology Curve

MetTel provides an industry leading eco-system of solutions today that will continue to evolve as technology and customers' needs change.

One Connection

MetTel IoT solutions utilize a SingleSIM for the strongest network connection at any time. This ensures customer data is always provided in as timely and accurate a way as possible.

The Bottom Line

MetTel provides information that can enable customers to become more efficient. This has proven to result in significant cost savings for our customers in areas like Fuel, Insurance, Vehicle Operations/ Maintenance and Field Operations.

Safety Operations are changing with leading AI and Video technologies to monitor the well-being of staff driving and on the job site. Set triggers which automatically notify driver when using cell phone, fatigue or drastic lane changes all distractive to the safety of your company assets and most importantly employee safety.

Automate all the workflow and paperwork in the field on your mobile device including job dispatch, signature capture and photo for proof of service and delivery verification.

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