cbts | OnX CANADA

Consult Build Transform Support

The CBTS Cisco Partnership

The CBTS and Cisco advantage

CBTS has established and built a long-term relationship with Cisco and has become one of the largest multi-national partners in the region. With business in the U.S., Canada, the United Kingdom, and India, CBTS has proven their expertise and abilities to provide advanced solutions all over the world. CBTS is a publicly held company headquartered in Cincinnati, OH, with more than 1,700 associates servicing over 3,000 customers throughout the world. CBTS, as a Gold Certified Partner with Master Collaboration, Data Center, Hybrid Cloud, Cloud and Managed Services and Security specializations, has delivered solutions to customers through their 25+ offices in the U.S., Canada and the UK.

These certifications and specializations with Cisco have established CBTS' expertise in delivering solutions throughout the technology world. Our Cisco certified engineers and robust Cisco technology and managed services portfolio give CBTS the ability to meet the ever-changing demands of customers.

CBTS maintains the following Cisco Master Specializations:

- Master Specialization in Collaboration
- Master Specialization in Data Center and Hybrid Cloud
- Master Specialization in Security (OnX)
- Cloud and Managed Services Program Master Partner

CBTS capabilities and subject matter expertise with Cisco

CBTS strength is our breadth and depth of the entire Cisco portfolio. With over 180 Cisco career-certified employees, CBTS has the ability to assist clients with all Cisco products and solutions including Collaboration, Enterprise Networking, Data Center, Security and Wireless.

In addition to the Gold Partner and Master Specializations,CBTS holds the following Advanced Specializations:

Advanced Specializations:

- Advanced Data Center Architecture Specialization
- Advanced Security Architecture Specialization
- Advanced Enterprise Networks Architecture Specialization
- Advanced Collaboration Architecture Specialization
- Unified Contact Center Enterprise Authorization

Cisco Career Certified Employees:

- 88 CCNAs (Cisco Certified Network Associates)
- 20 CCDPs (Cisco Certified Design Professionals)
- 25 CCDAs (Cisco Certified Design Associates)
- 27 CCIEs (Cisco Certified Internetwork Experts)
- 105 CCNPs (Cisco Certified Network Associates)

Contact us today at 1.866.587.2287 | cbts.com

Cisco, covered.

Why CBTS and Cisco?

Our structured and integrated business practices focus on UC, Cloud, Consulting, and Infrastructure expertise. That combined ability enables us to solve the most pressing business problems and drive customers to their desired business outcomes. The partnership with Cisco allows us to address those issues for customers with solutions that span the IT spectrum. Together with Cisco we deliver Collaboration, Hybrid IT, Cloud, data analytics, networking, and security solutions in all sectors of business around the world.

Cloud and Managed Service Partner

- Unified Communications as a Service
- Contact Center as a Service
- Webex Service Provider
- Webex Calling
- Cloud Managed SD-WAN
- Cloud Managed Security
- Cloud Managed Access
- Infrastructure as a Service
- Managed Business Communications
- Metro Ethernet

Cisco Powered Solutions

- Broadsoft
- HCS
- Webex
- Webex Calling
- Webex Contact Center
- SD-WAN (Viptela)
- Meraki
- HCS - CCX
- HCS - CCE

CBTS services many vertical markets including:

- Healthcare
- State, Local, and Federal Government
- Education
- Retail
- Manufacturing
- Global enterprise
- Financial services
- Food Franchises

CBTS Cisco and Industry Awards:

- 2019 & 2018 Notable UCassS provider Gartner Magic Quadrant
- 2019 Cisco Americas Market Innovation Service Provider of the Year
- 2018 Cisco SLED Partner of the Year
- 2018 Cisco SLED Breakaway Partner of the Year
- 2018 Cisco Execution Excellence Regional Partner of the Year

Cisco Partner Gold Certified

Cisco Powered

MASTER SERVICE PROVIDER