MEET **BCN**

A closely held and management operated technology solutions provider offering voice, data, cloud & wireless services.

We excel at large multi-location, multi-carrier, multi-service opportunities.

26
Years of Experience

75+
Wholesale Network Partners

1
U.S.based 24/7/365 Support Team

1
Consolidated Monthly Invoice

1
Sophisticated Portal

DID YOU KNOW ?

WE DELIVER A TOTAL SOLUTION.

BCN is more than an aggregator. Our expert teams design and deploy entire customer solutions from POTS, PRI and Broadband to SD-WAN, 4G Wireless Back-up, and full Managed Equipment, Monitoring Security and more.

WE ARE CARRIER AGNOSTIC. REALLY.

With no network facilities to push and no commitments on our carrier contracts we deliver total transparency within every BCN solution.

WE'RE CONNECTED.

BCN is electronically bonded with ALL of our wholesale network partners. From pricing and ordering to provisioning, repair and billing, our connections ensure timely and accurate processing.

WE LIKE GETTING TECHNICAL.

With 75+ carriers in our portfolio, BCN brings internal AND carrier technical resources to the table to work with partners and customers on design, build, engineering and deployment.

WE SAY NO TO CHANNEL CONFLICT.

BCN is and always has been 100% Channel-focused and has no direct sales force. Our partner strategy is our business strategy.

WE HAVE A U.S. BASED OPS TEAM.

BCN provisioning, repair, billing & support is based in our Ops Center in Boca Raton, FL. With an average BCN tenure of 10+ years, these teams thrive on diving deep into the details of every deal to get it right.

SWEET **SPOT** SMB to Enterprise

Multi-Location | Multi-Carrier | Multi-Service Opportunities
Education | Healthcare | Hospitality | Manufacturing
Real Estate | Retail | Wholesale Distribution & More

BCN
Voice · Data · Cloud · Wireless

CONNECT. MANAGE. MONITOR. SECURE.

NATIONWIDE

LOCAL POTS	LOCAL PRI	CABLE INTERNET
DSL INTERNET	WIRELESS INTERNET	DEDICATED INTERNET
LONG DISTANCE	INTEGRATED VOICE & DATA	PRIVATE LINE
TOLL FREE	SD-WAN	SIP TRUNKING
HOSTED PBX	MPLS	NETWORK MONITORING
	MANAGED EQUIPMENT	SECURITY

BEST FIT

Businesses with a lot of different locations or a lot of different services in one location.

PARTNERS SAY

"Working with BCN we knew immediately that we could help our client's team simplify a very complex collection of services, vendors, and monthly invoices."

"The BCN team has proven to be among the industry's fastest at turning around pre-sales service quotes, and post sale has become known for its highly accurate multi-location billing."

LEARN MORE

Contact your BCN Partner Sales Director

EMAIL **Simplicity@bcntele.com**

VISIT **www.bcntele.com**

CALL **1.888.866.7266**

Voice · Data · Cloud · Wireless

Complimentary Side by Side Audits

"HELP SEAL THE DEAL"

Our team supports partners on complex deals through side by side audits and detailed solution proposals. We take the conversation from conceptual to tangible and add significant revenue opportunity through the identification of additional 'must have' services. Ask for a demo!

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