calltower

- The CallTower Advantage
- Microsoft Teams
- Office 365 - Gold Partner
- Cisco Webex Teams & HCS
- 24/7/365 US-based Support

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# THE CALLTOWER ADVANTAGE

CallTower delivers the latest technology for ongoing business success in order to exceed the expectations of our customers and partners. CallTower's superior voice quality, network, international expansion, centralized order automation, support automation, geographic redundancy, Cloud/IT services and user-friendly options make us the right solution for your clients.

Microsoft | Cisco | CT Cloud | Webex Teams | Contact Center

**Provision solutions in Connect**

**100% Redundancy in our private cloud**

- **Customized key integrations built for customers' environment with flexible Contact Center and internet optimization**
- **Only company to deliver native industry leading hosted voice solutions**
- **Self-provisioning proprietary portal for admins and users UCaaS industry pioneer (founded in 2002)**

## CALLTOWER IS IN A UNIQUE POSITION IN THE UC GLOBAL MARKET ▶▶▶

CallTower delivers three Industry-Leading UCaaS solutions with key custom integrations. CallTower's Gold Partnership with Microsoft empowers Teams Direct Routing customers with flexible and aggressive pricing. As a Cisco Premier partner, CallTower delivers HCS leveraging the best of Cisco in a private cloud environment. CallTower's CT Cloud UCaaS suite ensures cost effective solutions with rock-solid stability.

**Our Unified Communications solutions enable your customers with the world-class quality service their businesses demand.**

# ALIGN YOURSELF WITH THE LEADERS IN UC

## FLEXIBLE SOLUTIONS

- Full turn-key solution from one provider
- One support call

## SECURITY, STABILITY & SCALABILITY

- End-to-end private cloud environment
- One platform to monitor

## PROJECT MANAGEMENT

- No finger pointing between solution providers
- Faster deployment times

Provision in CONNECT

UCaaS Solutions
- CISCO
- Microsoft
- CT CLOUDvoice / sip

+

Contact Center Solutions
- Five9
- CT CLOUDcenter
- CLARITY CONNECT

+

Conference & Collaboration
- CT CLOUDmeeting powered by zoom
- Webex Teams
- Office 365

+

Network Optimization
- CT CLOUDboost
- CT CLOUDanalyze

=

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Microsoft Teams

# AN INTEGRATED NATIVE OFFICE 365 MICROSOFT TEAMS EXPERIENCE

CallTower was the first solution provider to deliver a Native Office 365 Microsoft Teams Direct Routing experience with global calling plans empowered by a 24/7/365 US-based client services team. This solution ensures a personalized implementation, adoption, training, support strategy with aggressive pricing.

As a Microsoft Gold Partner for over 12-years, CallTower delivers a Native Experience where all integrations live within the Teams Client, ensuring no third party connections which add security risks.

## WHY CALLTOWER?

- Network is Completely Optimized for Voice
- Re-Route Phone Numbers when Microsoft has an Outage
- Key Integrations:  SMS Text, CRM, Contact Center + More
- GCC High Audio Conferencing
- Enterprise Security and Compliance
- Emergency Services in 36 International Countries
- Direct Routing as a Managed Service
- All Your Communications in One Place
- CallTower Hosts & Manages SBC Equipment

# MICROSOFT TEAMS PRICING COMPARISON

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## Teams Direct Routing All Users

**$7.95**

- Unlimited domestic US

and / or

## Teams Direct Routing Pay-As-You-Go and Unlimited Mix and Match Option

**$11.95**

## Pay-As-You-Go Calling Plan

**$4.95**

- Outboud Rate - $0.01 per minute to domestic US

*Includes access to CT's Complete Intl. Rate Plan

Microsoft

## Calling Plan

**$8.00**

1200 minutes (inbound/outbound) domestic US
Additional minutes incur overage charges
(limited to companies with less than 300 users)

OR

**$12.00**

- 3000 minutes (inbound/ outbound) domestic US
- Additional minutes incur overage charges

+

## Additional International Charge of:

**$12.00**

International access for inbound/outbound
Includes 600 outbound international minutes
Additional minutes incur overage charges

**Total with Microsoft = $20.00 or $24.00**

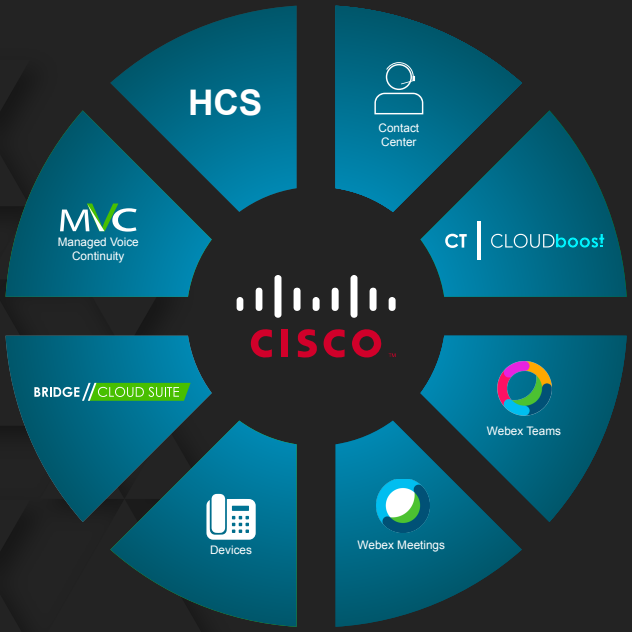
Office 365

## CALLTOWER MANAGED PROVIDER NETWORK ▶▶▶

- Fully Managed Voice Migration to Teams
- CallTower's Microsoft Certified Solution Architects Design your Teams Platform
- Single Point of Contact for 24/7/365 US Based Support: Office 365, Exchange & Voice
- Use CallTower Connect to Manage User's Voice Integration
- Managed and Professional Services

# ENTERPRISE QUALITY - FEATURE RICH

Cisco's most innovative tools are enhanced by CallTower's hosted enterprise IP telephony solutions.



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# Stay Connected.
# Stay Ahead.

CallTower ensures that businesses reach their full communication potential and stay competitive, with the most advanced capabilities in today's changing market climate.

contact us at letsconnect@calltower.com