Consolidated Customer Success:

Nodak Insurance Company

CUSTOMER: Nodak Insurance Company

LOCATION: Fargo, North Dakota

CONSOLIDATED SOLUTIONS:
- MPLS, data center services, Cloud Secure, hosted voice and SD-WAN

RESULTS:
- Business as usual even one site goes down
- More insight into network performance plus prioritization rules
- Much easier moves and changes
- Savings over alternatives such as MPLS with SD-WAN
- Responsive service and trusted advice from the Consolidated Communications team

Insurance Company finds **failover, flexibility–for Less Cost**–with Consolidated's SD-WAN

Consolidated® communications

CONNECTING **YOU** BETTER

SD-WAN for less cost

At Nodak Insurance Company, everything leads back to Fargo, home to the firm's headquarters. Offices throughout the Midwest, plus Nevada and Maryland, rely on applications at the home office.

For Herb Doele, Network Security Manager, keeping employees and customers connected is priority #1. That's why, when the company planned to remodel its Fargo offices, it needed a trusted communications partner that could deploy an MPLS network in a short window. Fortunately, Consolidated Communications could meet the demand.

"Consolidated fit our tight timetable to get the data center set up and moved," Doele said. "They were willing to step up and meet that."

Critical Uptime with SD-WAN

Nodak has expanded its relationship with Consolidated to include data center services, Cloud Secure and hosted voice.

When it came to moving its data center out of the home office in Fargo, again, Doele felt confident in turning to Consolidated for data center services.

More recently, the company transitioned to SD-WAN to link its Chicago office with the Fargo headquarters. Consolidated's SD-WAN powered by VeloCloud gives Nodak more scalability for application growth and improves access to cloud services and applications.

Doele had first looked at MPLS, but pivoted to SD-WAN for cost-savings, flexibility and failover. If one connection goes down, business can continue as usual.

"Failover is where SD-WAN really shines. It's critical for us to have that uptime," Doele said. "We have a redundant connection, plus more flexibility and options – for less cost."

Solutions, Sound Advice

With insights from SD-WAN, Doele and the team have sharpened their visibility into the network. That helped them spot a legacy application that was slowing performance, leading them to build prioritization rules in response. Through a centralized, cloud-based dashboard, the team can easily define and apply policies across the enterprise.

Nodak also experienced firsthand the flexibility of the SD-WAN when the company needed to relocate its Chicago office. They did so more quickly and easily with SD-WAN compared to having a dedicated MPLS connection.

When COVID-19 stay-at-home orders shifted most employees to working from home, Nodak had the bandwidth and infrastructure ready to support them.

Beyond the network itself, Doele appreciates a history of responsive, caring service from Consolidated.

"What we value most about working with Consolidated is the people, the good relationships. They present us with solutions and sound advice," Doele adds.

Ready to connect better?

Visit **www.consolidated.com** or call **844.968.7224**.

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>
> **–Herb Doele,** Network Security Manager