BCN Names TailWind as Lead Partner for Professional Field Services

MORRISTOWN, NJ — October 4, 2016

BCN, a NJ-based technology service provider specializing in multi-location, multi-product aggregation, is pleased to announce they are partnering with TailWind, a nationwide provider of solutions for maintaining large telephone and data network systems. The partnership will play a key role in the BCN Managed Equipment portfolio.

"TailWind will be BCN's lead partner for nationwide professional field services including inside wiring and cabling, DMARC extensions, field CPE deployments and activations and more," said Julian Jacquez, BCN Chief Operating Officer. The ability of TailWind to expertly address the requirements of the BCN client base, especially those with multiple locations, played heavily into our decision to bring them into the BCN portfolio," he added.

"We see a tremendous fit between TailWind and BCN," said TailWind CEO, Andy Siemens. "Our customer centric approach to providing the right resources at the right location with the right skills, augments BCN's model of delivering multi-location solutions. With hundreds of thousands of unique dispatches throughout North America under our belt, we are confident in our ability to echo BCN's commitment to quality and their customers' satisfaction."

About BCN

BCN is a privately held telecom service provider with corporate headquarters in Morristown, NJ. The Company enables telecommunications agents to define and deliver advanced connectivity solutions that bring simplicity to inherently complex multi-location, multi-network customer opportunities. BCN specializes in multi-product aggregation based on a portfolio of over 75 unique wholesale network partners.

Social Media Outlets BCN:
Twitter: https://twitter.com/BCNTelecom1
LinkedIn: https://www.linkedin.com/company/bcn-telecom

About TailWind

TailWind is the premier nationwide service provider delivering "always on" connectivity for remote locations, with end to end solutions that span both sides of the DMARC. In today's global economy, connectivity isn't a convenience, it's imperative. By taking complete accountability for all components of your business connectivity through a single, precisely managed solution, Tailwind guarantees your ability to conduct business cloud to desktop. TailWind delivers Service Management, Asset Management and Connectivity Management solutions that address the unique challenges of supporting remote locations, insuring that your company realizes optimal benefits of lowered costs, increased reliability, scalability and reduced risks.

Social Media Outlets TailWind:
LinkedIn: https://twitter.com/RelyOnTailwind
LinkedIn: https://www.linkedin.com/company/tailwind-voice-and-data

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