Comcast Business and Masergy

Kick Off 2023 with Masergy Solutions

Masergy and Comcast Business Partners who have not closed a new Masergy logo opportunity since December 21, 2021 or have never closed an opportunity with Masergy, can earn 1X Monthly Recurring Revenue (MRR) on sales of ANY Masergy solutions.

You can earn 1X MRR on all qualified opportunities sold between January 22, 2023 and May 21, 2023.

The Specifics

- Sales to new customers only.
- For Solutions Advisor Partners who have never closed a Masergy opportunity or who have not closed a new Masergy logo opportunity since December 21, 2021.
- Minimum Sales Order Form (SOF) term of 36 months.
- Payments will be made approximately 60 days after booking the new opportunity.
- Masergy and Comcast Business reserve the right to change, cancel, or modify the terms and conditions of this promotion without prior notice.

Eligibility Period: January 22, 2023 – May 21, 2023

Sales must be Order Accepted between January 22, 2023 and May 21, 2023.

Call your Masergy or Comcast Business partner manager for restrictions or complete details.

COMCAST BUSINESS
MASERGY
Solutions Advisor Program

Exclusions and Exceptions

May not be combined with any other current Comcast Business or Masergy SPIF, unless specifically allowed by Masergy or Comcast Business. Sales must conform to Comcast Business and Masergy Guidelines of Cooperation. Professional Services, non-recurring charges, usage charges, or applicable taxes or related fees do not qualify for this SPIF. SPIF payouts are based on the total monthly billing amount (inclusive of discounts) based on the eligible service type and corresponding payout structure. Maximum SPIF payout is $35,000 per qualifying deal. Solution Advisor Partners can earn payouts on each qualifying deal throughout the period, up to a maximum SPIF payout to an individual partner company (during this 4 month SPIF program) of $70,000. Special pricing, teaming, or other extenuating circumstances may impact SPIF payout and are at the sole discretion of Comcast Business and Masergy. SPIF offered while specific SPIF funds are available. Comcast Business and Masergy reserve the right to exclude Solutions Advisor partners from SPIF if Comcast Business and Masergy determine in their sole discretion that Solutions Advisor partner has acted in a fraudulent manner. Teaming deals eligible, based on board credit only. Comcast Business and Masergy are not obligated to provide prior notice if SPIF ends early. Equipment fees, custom installation fees, professional service fees and other non-recurring charges which can be amortized into monthly recurring charges do not qualify for SPIF.

Terms and Conditions

Restrictions apply. Services not available in all areas. Valid between 1/22/23 and 5/21/23. Incentive is for Masergy services only. Comcast Business and Masergy reserve the exclusive right at their sole discretion to limit or exclude specific sales that have been discounted outside of normal published discounts. Sales not allowed under your agreement with Comcast Business and/or Masergy are excluded from this promotion. Sales from non-US based partners are excluded from this promotion. Normal residual commission rates apply. Comcast Business and Masergy reserve the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast Business and Masergy Communications © 2023. All rights reserved.